



2013-2014

Annual Report



Helping Communities Bridge Gaps



Mission, Vision, and Values

Mission

Central Susquehanna Opportunities serves as a catalyst for economic, educational, social, and workforce development in collaboration and cooperation with the entire community to provide diverse resources that promote self-sufficiency and community prosperity.

Vision

We will be the leader in advancing economic, educational, social, and workforce development opportunities.

Values

Central Susquehanna Opportunities believes:

- That each individual is unique and should be treated with dignity and respect.
- In developing partnerships in order to re-invest in the communities in which we live.
- In creating a work environment that empowers employees to make a difference.
- In providing services to the public in the most effective and efficient manner.

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Executive Summary

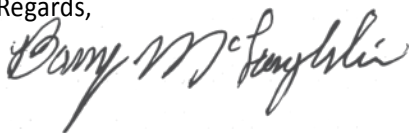
Dear Community Colleagues,

As a Community Action Agency, Central Susquehanna Opportunities, Inc. maintains a core mission to provide resources that promote self-sufficiency and community prosperity. Over the past year state government re-authorized the Community Services Block Grant Act (CSBG) Act 90 through 12/31/2017 securing future funding. At the same time the federal government passed the Workforce Innovative and Opportunity Act providing stable/increased funding thru June 2020 for Workforce Development programs. CSO will continue to explore other funding opportunities and develop community partnerships to share valuable financial resources in launching new program initiatives.

Central Susquehanna Opportunities, Inc. is the premier agency delivering workforce development services in a seven county area. The Central region workforce system completed its re-design maintaining the basic level of job search assistance in each community. As our geographic locations, program requirements and funding stabilizes, CSO is committed to evaluating performance to provide the highest level of service to our customers in the region. CSO is committed to being the leader in advancing economic, educational, and social and workforce development opportunities. Please visit our new website (www.censop.com) to find details about our initiatives and how you can get involved with our organization.

In concluding 2014, we are grateful for the support of our stakeholders, donors, volunteers and dedicated employees. Your commitment helped to change and uplift the lives of people in need. On behalf of the Central Susquehanna Opportunities, Inc. Board of Directors, Management and staff we thank you for entrusting your resources to us and will continue working to improve the lives of individuals and families in our community. We look forward to your continued support.

Regards,



Barry McLaughlin, CEO



Barry McLaughlin

Board of Directors and CSO Staff

Officers

Eric Rowe	Chair
Greg Sacavage	Vice Chair
Doug Diven	Secretary
Bernie Swank	Treasurer

Local Elected Officials or Their Representative

Martha Milbrand	The Honorable John Gordner, 37th Senatorial District Representative
Harold Hurst	The Honorable Kurt Masser, 107th Legislative District Representative
Sandra Robbins	The Honorable David Millard, 109th Legislative District Representative
Tony Rosini	Northumberland County District Attorney
George Zalar	Coal Township Commissioner
Gene Welsh	Coal Township Commissioner

Low Income Representatives

Greg Sacavage	Mount Carmel Area School District
Susan Blake	Danville Area Head Start
Wendy Herrold	River Front Apartments
Douglas Diven	HandUp Foundation
Rich Kisner	Columbia County Housing & Redevelopment Authority
Thomas Dougher	The Gatehouse

Private Sector/Other Community Representative

Bernie Swank	Swank's Salon and Hair Replacement
Mike Roberts	Keystone Staffing
Lake Randall	Mid-Penn Engineering Corporation
Eric Rowe	Wood-Mode
Sandra Mattocks	Mifflinburg Area School District
Tracy Gillespie	Columbia/Montour Area Vocational Technical School



Eric Rowe, Chair



Greg Sacavage, Vice Chair



Douglas Diven, Secretary



Bernie Swank, Treasurer

Staff Recognition 2013



The 2013 All Staff meeting was held at the Townside Garden Café on October 14, 2013. The following staff were recognized for their years of service. Front row from left to right: Jamie Mercado (5 Years), Erica Kastner (5 Years), Anika Potter (5 Years). Second Row from left to right: Shelby Foulds (5 years), Sue Snyder (5 Years), Barry McLaughlin (30 Years), Wendy Gearhart (15 Years). Last Row from left to right: Gale Zalar (30 Years), Carol Mausteller (5 Years), Bob Berger (10 years), Carol Yagle (30 Years) and Lisa Milbrand (25 Years).

Workforce Development Case Management Staff



CSO sponsored a two day training on Coaching Strategies in June for approximately 35 employees. The training was led by Bruce Wahlgren of the Workforce Excellence Group from Westminster, Maryland. The training provided CSO employees updated information related to the career coaching process, the new and emerging job market, diversity, and building rapport with clients. CSO is committed to providing ongoing staff development to ensure we are continuing to provide high quality services that meet the needs of our customers.

Workforce Development

Workforce Investment Act (WIA) Program at PA CareerLink® in Sunbury, Pennsylvania



Do you have what it takes to be an electrical lineman? Ash Everett was able to enroll in the Southeast Lineman's Training Center (SLTC) in January 2014 with the assistance of the Workforce Investment Act (WIA) Program at PA CareerLink® in Sunbury, PA. Can you believe that the SLTC is an approved provider for a high priority occupation in our central region? STLC is located in Georgia and is one of the only training programs in the United States for electrical lineman occupations. The WIA Program is one of the many programs operated by Central Susquehanna Opportunities, Inc. (CSO) staff. Ash completed both academic and field training in the 15 week course. Academics included: rigging, electrical systems, basic metering, basic electricity, substations, system operations, personal protective grounding, live line tools, transformers, maps and standards. The 320 hours of field training included: climbing wood poles and steel towers, installing crossarms and hardware on poles, underground operations, installing conductors and pole line equipment, operating

bucket trucks and digger derricks, and using various tools of the trade in simulated conditions. Ash obtained the following certifications and licenses: OSHA Certification, First Aid / CPR Certification, NSC Flagger's Certification, Pole Top Rescue, Bucket Truck Rescue and a Class A CDL License.

*Workforce Development Programs
are made possible through the
support of the Central Pennsylvania
Workforce Development Corporation,
the leader and active partner in
workforce development efforts.*

CSO Job Fairs benefit the Community



Central Susquehanna Opportunities partnered with the Sunbury and Bloomsburg CareerLinks, the Brush Valley Chamber, McCann School of Business and Technology, the Columbia Montour Chamber, the Columbia Mall, Mid-West School district and WHLM Radio to offer four Job Fairs for the community this spring. Job Fairs were held in March in Paxinos, April in Sunbury and Middleburg and May in Bloomsburg. Altogether, 120 employers provided job opportunities to 932 attending job seekers.

Job Fairs offer employers the benefit of meeting potential applicants before they commit the time for a formal interview. Other employers interview and hire applicants on the spot. For job seekers, the event can be equally productive. Many job seekers will visit each table to learn about the company and its openings, often learning of positions they would not have known about otherwise.

Workforce Development

CSO Develops Community Partnerships to Help Break Down Barriers to Employment

A criminal record can make the job search process more challenging and difficult for those seeking employment. CSO has partnered with Bo Trawitz from Snyder County Probation to develop two workshops designed to help job seekers with a criminal record. These two workshops, “Exploring the Criminal Justice System” and “Job Searching with a Criminal Background” which are held monthly at the PA CareerLinks® in Sunbury and Williamsport offer tips, techniques, and helpful information that is specific to this population. Staff training was also provided to all CSO Workforce Development staff to build their skills in serving job seekers who have a criminal history. Mr. Trawitz comes to the PA CareerLink® in Sunbury once a month to offer the “Exploring the Criminal Justice System” workshop to the public. In Williamsport, CSO is partnering with PA State Parole and Lee Mix who also offers this workshop once a month to the public at the PA CareerLink®.



Based on staff and client feedback, CSO held the first EARN Success Symposium on March 5, 2014 with the theme “Work Hard. Dream Big” at the PA CareerLink® in Sunbury. The day was designed to provide leadership activities, teambuilding and motivation in a professional format for EARN clients to help them stay focused on success in their job search. Approximately 28 staff, clients, and outside agency representatives attended this event. EARN clients from Sunbury who were participating in a community service activity were responsible for creating the symposium invitations and agenda, setting up the room for the day, and staffed the sign in table the day of the event. The activities included ice breakers, a presentation by two former EARN participants, and an EARN feedback activity. CSO has found having former clients speak to individuals participating in the program has a very positive impact. Due to the success of the EARN Symposium, CSO plans to continue this event. The next EARN Symposium is scheduled for the Summer of 2014 in Williamsport.













Workforce Development

GET2WORK Program



The GET2WORK program increased their use of technology this year in an effort to reach out to the youth population. All Workforce Specialists have a Facebook page, and share information such as job openings and youth successes. Staff also have smart phones that they are able to reach youth quickly via text message, and iPads allow them to use technology wherever they are to complete program activities.

At the beginning of March, as you can see, Josh was “feeling worthless” and seemed to be losing hope. However, after enrolling in the GET2WORK program, his attitude and life quickly changed. Having work history, Josh was placed in the Unsubsidized Employment track. Josh needed a PA driver’s license in order to work in PA which funding from the GET2WORK Program made possible for him to obtain. Josh came in and worked with his Workforce Specialist to create a resume and begin applying for jobs. Shortly thereafter, as you can see by his Facebook posts, Josh obtained employment and has quickly begun climbing the ladder of success!

	Jushua		was feeling worthless.
March 13			
	Jushua		was feeling like my world is falling apart.
March 15			
	Jushua		was feeling wonderful.
March 18			
	Jushua		got the job at Walmart. YAY! Start Friday. Woot Woot.
April 1			
	Jushua		got a promotion at my new job no more tempary now a full time third shift. Yea!!!!!! Now just need to work harder for the ZMS position. Feeling super happy.
May 10			



Shannon came to the GET2WORK program with a great head on her shoulders, sparkling personality, and professional demeanor. She just could not get ahead. Shannon was placed in a Paid Work Experience with the Brush Valley Regional Chamber of Commerce as an Event Planner/Office Assistant. Her great work ethic and job performance not only impressed her Worksite Supervisor, but CSO’s CEO as well. He made Shannon aware of an opening within the company that required the office and people skills that she seemed to possess. Shannon immediately worked with her Workforce Specialist to create a resume and submit it with her application of the Administrative Assistant position. Her interview was just as impressive as her office skills and she was hired on! But Shannon didn’t stop there! She saw another position in the company and went for it! And Shannon is now PA CareerLink® Northumberland/Snyder/Union Counties’ Career Resource Area Specialist.

Bridges to the Future



Benefits of Having a Youth Workforce Specialist in the School

- Visible presence within the school building because of own office
- Easier access to meet with students on a regular basis
- Available to collaborate on events/activities for students i.e. Career & Education Fair
- Class presentations on PA CareerLink® services
- Networking with local employers
- Assistance with providing career and employment resources including resume help, job application completion, and job searches



In-School Youth Workforce Specialists continue to work directly in the schools they serve, and provide quality career exploration and job preparation activities to all students. Staff are embedded into the following schools in our region: Keystone Central, Williamsport, Berwick, Milton, Shamokin, Mount Carmel and Midd West. This year, staff assisted students in many ways, including sharing labor market information, providing dropout prevention support to students, attending transition meetings, assisting students with professional resumes and mock interviews, and coordinating employer speakers who visited the classrooms to talk about their industries.

“Having CareerLink® at Williamsport Area High School has provided outstanding support to multiple students throughout our school. Mr. Samson has helped countless students on career preparation skills through individual, small group, and classroom sessions. Mike works extensively with a small group of students, and always finds a way to help any student or teacher with effective career planning.” - Mike Reed, principal, Williamsport High School.

“Mr. Hauck has provided a very critical service to our district. His help with removing barriers to success for our students has had a great impact on the students he works with. Beyond the one-on-one help he provides, the entire student body has been influenced by him. One specific example is that all 11th grade students were taught resume writing and job search skills. Beyond helping students, he serves on our B & E Committee at our chamber and assists the district with job shadowing and Career Development.” - Shane Schreck, CTE Coordinator, Milton High School.

On April 9, CSO held a job fair in coordination with Midd West High School. The event was held to help students find summer employment, and for graduating seniors to begin their job search by speaking to local employers. There were 20 employers in attendance from Union and Snyder counties. The event was open to Midd West students and to the community, and 225 job seekers attended the two-hour event. Due to the success of this event, there are plans to continue the job fair next year.



Community Action Programs

50th Anniversary of Community Action

Fifty years ago, President Lyndon Johnson declared “unconditional war on poverty” during his first State of the Union Address on January 8, 1964. What resulted was landmark legislation with the Economic Opportunity Act of 1964. The War on Poverty created a number of important federal and state initiatives that remain in place today – from Head Start to Nutrition Assistance to Medicare and Medicaid as well as our Community Action programs that are funded under the Community Services Block Grant.

In proposing a War on Poverty, President Lyndon Johnson put forth the statement that “poverty is not a simple or easy enemy.” As we take note of the 50th Anniversary knowing what it is that Community Action has and continues to achieve in combating poverty and related causes and effects, we know this to be true. President Johnson’s quote is further confirmed with the release of a U.S. Census Bureau report. Our economy during 2009 and 2011 was such that one-third of the U.S. population experienced poverty for at least two months within that time period.

The poverty level for our three county report area (Columbia, Montour and Northumberland) is 14%, which is over the state level of 13.1% and just under the national level of 14.9%. Community Action programs are committed to help each and every



citizen fulfill their basic hopes. their hope for a fair chance to make good, their hope for fair play from the law; their hope for a full-time job on full-time pay; their hope for a decent home for their family in a decent community; their hope for a good school for his children with good teachers and their hope for security when faced with sickness or unemployment or old age.

Community Action Day



In May we celebrated the 50th anniversary of Community Action as well as CSO, Inc.’s 10th Anniversary. Today, more than 99% of American counties have some form of Community Action. There are 43 Community Action Agencies in Pennsylvania. In 2004, CSO was designated as the go-to agency for Columbia, Montour and Northumberland

Counties. CSO’s Community Action Day was held at the Shamokin site on Tuesday, May 20. The goal of the event was to showcase the numerous services that are available in the area. Visitors received information, handouts, and free health screenings.

Twenty-nine vendors who serve Northumberland County gathered to provide information to the community. Free lunch was served to all vendors and the public. There were numerous door prizes provided by vendors, as well as an indoor yard sale. CSO staff contributed items to be sold to benefit our agency.

Proceeds from the yard sale gave CSO a head start on the Keep Our Kids Warm winter coat program for next winter. Community Action Day also provided an opportunity to ask the public how we are doing and what needs they have, part of our ongoing needs assessment process. Comments about the event were so encouraging that we hope to keep it going annually, and include more sites in our tri-county service area. Vendors enjoyed networking and there was a positive response from all involved. Overall, Community Action Day was all that we hoped for and more!

Community Action Programs

2013 PA CSBG Highlights



Heather Peffer received this years Self-Sufficiency award at the CAAP Conference. Pictured are Barry McLaughlin (CEO), Heather Peffer and Gale Zalar (Community Action Director).

Outstanding services to individuals, families, children, seniors and the disabled. (406,253 individuals, 211,231 Families.) Leveraged funds - \$15.37 for every dollar of CSBG funding. Increase numbers in community opportunities and empowerment.

I would like to say I am very pleased with what your office has done for me. If it wasn't for Brian I would still be living in my van. Brian has helped me with getting my own place. I have a job now and my life is getting better every day. It has been a long time since I was happy with my life. I can get my kids now because I have my own place. I would like to thank Brian for everything he has done for me.

—Billi Jo



Brewser's Sports Grille of Coal Township helped to Keep Our Kids Warm for the third consecutive year. The local restaurant donated a portion of each food check over \$20 for a week in December. Proceeds were given to CSO to purchase coats, boots, and blankets for needy children in the Shamokin/Mt. Carmel area. Brewser's epitomizes the spirit of community involvement. Through their generosity, CSO has been able to purchase outerwear and blankets for 216 children through the past three winters.

Brewser's Sports Grille and CSO began the Keep Our Kids Warm Program in 2010. The goal of the program is to improve the well-being of children by ensuring they stay warm during the winter months. Through the use of a needs assessment survey regularly administered by CSO, low-income residents throughout our area have consistently listed heating assistance as one of their highest needs.



Each year, a group of dedicated knitters makes a donation of handmade hats and other items to those in need. The "Knit-Wits", as the group is known, are residents of Nottingham Retirement Village in Northumberland.

The crafters have given numerous hats, gloves, scarves, and blankets to share their talent and generosity with others.



CSO's outstanding support and service was evident at their Community Action Day in Shamokin. The event was well organized with an abundance of information. Melissa Blair, Constituent Outreach Specialist to State Representative Kurt A. Masser

"The Community Action Day was a wonderful event. I was able to meet a bunch of great constituents and be a part of an event that was extremely beneficial to the Shamokin area. I am certainly looking forward to attending same one in the near future. Vincent J Kundrik III, Constituent Services/Field Representative U.S. Rep. Lou Barletta, PA-11."

—Melissa Blair

Community Action Programs

Poverty Simulation



In trying to educate our community, CSO Community Action held Poverty Simulations in partnership with the St. Cyril's Academy, Berwick Area United Way, AGAPE, and etc. These events were well attended and all feedback was positive. CSO Community Action feels these simulations help everyone understand what it is like to walk in the shoes of our clients and for our clients to partner with us as they play a vital role in these simulations.

Pastor Gary Weaver from Wesley UMC who had attended the poverty simulation said "What a great experience it was and that there were some members of his congregation who participated in the simulation who were preparing for a mission trip and felt the experience had helped them when they were on the trip?"

CSO Cares for Saving



The goal of the CSO C.A.R.E.S. for Saving is to encourage households to save money throughout the year to put toward heating costs during the winter. Households who are able to reach this goal will become less dependent on assistance programs such as LIHEAP and will be less likely to face heating emergencies. This is especially important given the unpredictable nature of the amount of energy assistance available through programs such as LIHEAP from year to year.

Participants will meet with a Case Manager to enroll in the program prior to the official program start date. During this initial assessment Case Managers will work with the participant to determine how much money they need to heat their home for an average winter. This figure would include funding they receive from assistance programs. The household will also work with the Case Manager to calculate an amount that they would be able to save over a six month period. This amount will then become their savings goal. Participants will also work with their Case Manager to identify ways they will save or earn the money needed to reach their goal.

Participants will receive a dollar for dollar match for their savings. The minimum savings goal and therefore minimum match is \$150. The maximum match will be \$400. This maximum match is subject to change based on the availability of funding.

Participants have six months from their enrollment date to reach their savings goal. When a participant is ready to "cash out," their savings plus the match will be paid directly to their home heating vendor.

"Central Susquehanna Opportunities services are very good. The savings program helped me a great deal because I was down and out and cannot wait to join the savings program again. Heating my home is always a struggle for me in the winter months, the savings plan helps me save on my own."

"The financial literacy workshops are informative. The instructor was patient and explained things well; Lari is the pick of the lot. I learned a lot in the classes such as to look for bargains in the grocery store, using coupons, looking for sales as well as how to save money on my heating bills."

"Joe was very helpful when assisted me with getting a phone and that free phone saves me a great deal of money every month. I would like to say I am very thankful for the services at CSO."

— Rose Duncheskie
Retired Factory Worker

Community Action Programs

Community Aid



CSO Community Action partnered with Community Aid (Neighbors Helping Neighbors) a faith based non-profit 501 (c) (3) corporation/charity to become a clothing collection bins partner. We have placed 6 clothing bins around our area. Community Aid will give CSO Community Action a portion of the proceeds from the amount of clothing/items collected. The rate for in kind donation will be .04 cents per pound and will be paid quarterly. After six months of partnership, we are eligible to apply for grants valued at up to \$5,000 during announced application periods. We also receive clothing cards for their store to give to our clients which will be \$300.00 quarterly.

Montour County Coalition Meeting



On June 5, the Montour County Human Services Coalition (MCHSC) re-elected CSO Case Manager Becky Stender for a third term as the group's president.

Under Becky's leadership, the group has sponsored the Bridges Out of Poverty training as well as a presentation on the Affordable Health Care Act. Both services were provided free of charge courtesy of the presenters. Most recently, MCHSC wrapped up a series of cooking classes held in conjunction with the Penn State Nutrition Links program. Child care and transportation were available to program participants.

MCHSC meets monthly from September to June, inclusive, and there are no membership dues. Meetings consist of agency updates and at least one guest speaker.



PPL Electric Utilities is pitching in to help communities through Operation HELP. PPL granted CSO \$4,500 to purchase food to help families in need.

Volunteer Income Tax Assistance

In partnership with the Internal Revenue Service, CSO Community Action sponsors a Volunteer Income Tax Assistance (VITA) program that provides free income tax return preparation for taxpayers who have limited or moderate incomes, senior citizen and person with disabilities.

Our mission is to deliver every cent to those entitled under the current tax law. One in four eligible taxpayers do not receive all the credits such as (EITC) Earned Income Tax Credit and other refundable items. This program is staffed by a Coordinator with funding from our local United Way and through volunteers. We have sites in all three counties. For more information call (570) 644-6575.

Northumberland County Housing Coordinator



The Northumberland Co. Housing Coordinator primarily focuses on consumers with mental illness. The Housing Coordinator's main objective is to find/place Behavioral Health consumers into safe, decent and affordable housing throughout Northumberland County.

The Housing Coordinator is able to assist eligible consumers with funding the first months rent and/or security deposit to obtain a rental unit. Funds can also be used to assist in paying back rent and necessary utilities such as PPL bills as well. To date, Northumberland County was able to assist approximately 85 consumers obtain or remain in safe, decent affordable housing throughout Northumberland County.

Brush Valley Regional Chamber of Commerce

Networking Opportunities, Events and Fundraisers



Marla Kane of PHEAA presenting a workshop to several high schools students.

In 2014 the Brush Valley Regional Chamber of Commerce offered an assortment of networking opportunities, events and fundraisers.

In February, the Chamber and its membership ventured to the Anthracite Outdoor Adventure Area, a newly developed ATV park, for a monthly luncheon. Among the several luncheons throughout the year, there was a luncheon that focused on preparing your business for a disaster, presented by the American Red Cross, an economic updated provided by First National Bank and a

luncheon that focused on how to reduce stress in the workplace. In August, the Chamber and its membership received a tour of the State Correctional Institute in Coal Township.

The annual Career Symposium was held in May of 2014. The event was extremely successful, offering over 25 different career opportunities for the students to explore and offering five different speakers to highlight important issues such as being safe on social media, preparing for college and entrepreneurship. Over 100 students from Shamokin Area High School, Our Lady of Lourdes School, Line Mountain and Mount Carmel Area High School were in attendance.

2014 Annual Golf Tournament

In May the 2014, Annual Golf Tournament was held at Knoebel's Three Ponds Golf Course and was attended by over 24 teams. Following in July, the annual duck drop took place in downtown Shamokin. It was a record breaking year for ticket sales and several local residents stopped out to see the ducks float down the creek.



The attendees of the 2014 Golf Tournament ready to take off.

In 2014, the Chamber welcomed nine new members, SCI-Coal Township, Willow Creek Plaza, The Pregnancy Care Center, The Econo Lodge, Holiday Inn Express, Comfort Inn, Forest Hill Fire Company, Susquehanna Bank and the Shamokin Coal Township Joint Sewer Authority.

Other events the Chamber held throughout the year were Business after Hours and Chamber Cheers.

Financial Statements

Statement of Financial Activity - Fiscal Year ended June 30, 2014

REVENUE:		
Federal, State and Local Grant funding	\$ 2,904,737	91.16%
Fundraising	\$ 70,022	2.20%
Fees, contracts and other revenue	\$ 201,788	6.33%
Restricted Grant revenue	\$ 9,748	0.31%
TOTAL REVENUE	\$ 3,186,295	100.00%
OPERATING EXPENSES:		
<i>Program Services:</i>		
Workforce Investment Act - Adult	\$ 470,505	15.04%
Workforce Investment Act - Youth	\$ 908,612	29.05%
Workforce Investment Act - Dislocated Worker	\$ 574,273	18.36%
Department of Public Welfare - EARN program	\$ 419,648	13.42%
NEG OJT	\$ 794	0.03%
Department of Public Welfare - Work Ready program	\$ 110,745	3.54%
Community Service Block Grant (CSBG)	\$ 345,160	11.04%
Food Stamp Participation program	\$ 75,000	2.40%
Housing MHMR	\$ 64,736	2.07%
Pinnacle Place	\$ 34,007	1.09%
School to Work initiatives	\$ 2,421	0.08%
CSO CARES - Emergency Energy Assistance program	\$ 23,340	0.75%
Volunteer Income Tax Assistance (VITA) program	\$ 6,443	0.21%
Other Community Action Initiatives	\$ 29,589	0.95%
Total program services	\$ 3,065,273	98.01%
General and Administrative	\$ 40,923	1.31%
Fund-raising	\$ 21,322	0.68%
TOTAL EXPENSES	\$ 3,127,273	100.00%
Change in Net Assets	\$ 58,777	
Net Assets - Beginning of Year	\$ 335,152	
Net Assets - End of Year	\$ 396,929	
EXPENSE BREAKDOWN:		
Program services	\$ 3,065,273	98.01%
General and Administrative	\$ 40,923	1.31%
Fund-raising	\$ 21,322	0.68%
TOTAL EXPENSES	\$ 3,127,518	100.00%
ASSETS:		
Cash and cash equivalents	\$ 118,494	36.65%
Land	\$ 2,031	0.63%
Construction in Progress	\$ 19,395	6.00%
Accounts receivable	\$ 165,066	51.05%
Prepaid client expenses	\$ 18,340	5.67%
TOTAL REVENUE	\$ 323,326	100.0%
LIABILITIES AND NET ASSETS:		
<i>Liabilities:</i>		
Accounts payable	\$ (24,972)	-7.72%
Accrued expenses	\$ 174,527	53.98%
Line of Credit	\$ 130,000	40.21%
Accrued leave	\$ 90,980	28.14%
TOTAL LIABILITIES	\$ 370,535	114.60%
Net Assets	\$ (47,209)	-14.60%
TOTAL LIABILITIES AND NET ASSETS	\$ 323,326	100.00%

Fund-raising Initiatives

As Always... Thanks for Your Support!



The 9th Annual Golf Classic held on July 15, 2013 at Frosty Valley Country Club was a great success raising over \$16,500 to support the CSO CARES program. This fund-raising event provides a platform for companies to network with other community leaders from the central Susquehanna Valley while providing financial support for our Community Action Agency. If your business or organization is interested in participating please contact CSO, Inc.



2013 CSO Sportsman Raffle



The CSO Sportsman Raffle was held for the third year! Employees volunteer their time to sell tickets at community events. CSO Board Members also helped sell tickets. There were many happy winners!

Thank you to all of our partners who have financially supported our agency! Your contributions have enabled us to serve our communities to further our mission to serve as a catalyst for economic, educational, social, and workforce development in our communities. Thank you for your support and sharing in our vision. If you would like to support CSO, Inc. please visit www.censop.com and click on the 'donate' button or contact our corporate office at (570) 644-6575 for more information on how you can help.

Central Susquehanna Opportunities, Inc. Locations



CSO Central Office and Community Action Agency
2 East Arch Street
Shamokin, PA 17872
570-644-6575

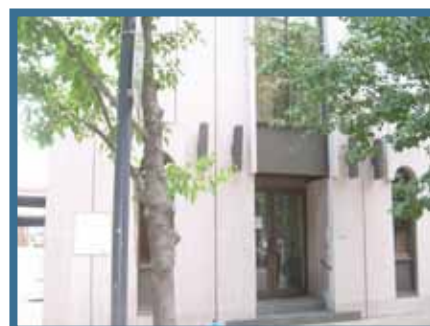


Community Action Agency
1000 Market Street, Suite 37
Bloomsburg, PA 17815
570-412-2830

The CareerLink Hubs continue to offer full services to customers five days a week.



PA CareerLink® Northumberland/Snyder/Union Counties at Sunbury
225 Market Street
Sunbury, PA 17801
570-988-7300
TTY: 570-268-8293



PA CareerLink® Lycoming County
329 Pine Street
Williamsport, PA 17701
570-601-5465

The CareerLink Affiliates offer core services to customers.



PA CareerLink® Columbia/Montour Counties
415 Central Road, Suite 2
Bloomsburg, PA 17815
570-387-6287
TTY: 570-387-4294



PA CareerLink® Clinton County
8 North Grove Street
Lock Haven, PA 17745
570-893-4022
TTY: 570-893-2989



This Project was financed in part by a grant from the Commonwealth of Pennsylvania, Department of Community and Economic Development.

The official registration and financial information of Central Susquehanna Opportunities, Inc. may be obtained from the Pennsylvania Department of State by calling toll free, within Pennsylvania (1-800-732-0999). Registration does not imply endorsement.

Helping Communities Bridge Gaps

